

To: Whom it May Concern
From: Steve Hennessy
Subject: Letter of Recommendation
Date: 2/10/20

Dear Sirs,

The purpose of this letter is to provide a testimonial for Tom Beever and Netlander. My company Hennessy Defense had an engagement to support a large DOD, \$900M Proposal Effort for the Simulator Common Architecture for all Air Force aircraft simulators (SCARS). We needed a Volume Lead for the IT Management Services Section of the proposal. This was a key section of the proposal. Tom Beever came on board for Hennessy Defense and led the effort for this volume.

Tom's deep experience in IT as well as Proposal Development made him the ideal candidate for this work. Tom worked with other proposal volume leads from Hennessy Defense as well as the client's subject matter experts. This proposal required a wide variety of expertise because of the complexity of the IT systems used on aircraft simulators. This proposal also included multiple subcontractors who were also large DoD companies.

Tom did an outstanding job with very positive feedback from the customer. Although the Air Force has not decided on the winner, this team is expecting to win based on a detailed competitive analysis. Tom Beever's insight and ability to assimilate, evaluate, recommend and implement a winning approach is in lock step with the Hennessy Defense culture, where winning is the only option.

Thank You

Regards



Steve Hennessy

President

Hennessy Defense LLC

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